

B.V. Patel Institute of Business Management, Computer & Information Technology
Uka Tarsadia University
2nd Internal Examination, BBA5th Semester
030030523: Management of Industrial Relation

Date: 9/10/2017

Marks: 50

Time: 2 hrs.

| | | |
|--|--|-------------|
| Q-1 Answer the following. (Any Five) | | [10] |
| 1. | Define indiscipline and grievances. | |
| 2. | Draw the grievance procedures for The Tata Iron and Steel Company. | |
| 3. | What are the different situations of negotiations? | |
| 4. | Explain the term collective bargaining. | |
| 5. | Explain how consumers and community are the stakeholders of collective bargaining. | |
| 6. | What do you mean by trade union constitution and union density? | |
| Q-2 Answer the following. (Any Two) | | [20] |
| 1. | According to you What are the ten golden rules for good IR. | |
| 2. | Do trade unions need financial muscle to deal with the challenges they face? If so, why? Also discuss ways and means of strengthening union finances. | |
| 3. | You are the G.M of a company on behalf of management you are asked to conduct collective bargaining with trade union. How will you go about it and what are the matter that would be included for collective bargaining? | |
| Q-3 Answer the following in detail. (Any Two) | | [20] |
| 1. | Provide examples for explaining levels of collective bargaining. | |
| 2. | What are the external challenges of trade unions? | |
| 3. | What do you mean by VRS? Conduct a cost- benefits of VRS. | |